BUS 305 Introduction to Business Law

Purpose: The purpose of this course is to explore the history of constitutional law and learn about employment and international business law.

Course Format: Introduction to Business Law consists of three course modules that are divided into Areas of Study. Each Area of Study has several lessons each of which includes a short video presentation (based on the reading material) and a very short quiz to help you measure your learning.

If you are taking the course as independent study it is completely self-paced but must be completed within 90 days. You can



watch the video lessons and do the reading on your schedule whenever and wherever you want. All of the reading material you will need is included.

At the end of each Area of Study, you must complete a chapter test to see if you're ready to move on or have some material to review. Once you've completed the entire course, you will be required to take a final proctored exam.

Learning Objectives: Upon completion of the three sections of this course, students should be able to:

- 1. Investigate how American law began, the Constitution, Bill of Rights, and the branches of government
- 2. Compare and contrast the legal systems in the U.S., court functions, civil vs. criminal law, substantive law vs. procedural law and what happens when a lawsuit begins
- 3. Outline the basics and capacity of contracts including termination, types, contracts and issues with minors, third-part beneficiaries, and assignment and delegation of rights and duties.
- 4. Examine the Statute of Frauds
- 5. Explain certainty of terms, rules of interpretation and construction, implied terms, the parol evidence rule, conditions and excused conditions
- 6. Paraphrase types of breaches, anticipatory repudiation, remedies for breaches of contracts, defenses to enforcement of a contract, how a contract can be discharged and concepts related to torts
- 7. Examine topics that include legal ethics, securities and antitrust law, trademarks, patents, copyrights and trade secrets
- 8. Differentiate the rights of creditors, product liability, consumer and credit protection, privacy protection, and unfair competition
- 9. Hypothesize how to create the agency relationship and liability of the principal and liability of the agent
- 10. Analyze how to create a partnership and corporation, the Uniform Commercial code, tax structure, and liability of corporations

Course Content: As part of a cooperative arrangement this course uses material that was originally developed by Study.com. The original material has been enhanced to meet the

educational standards of the college.

BUS 305.1 Contracts Law

First Area of Study: The U.S. Constitution & Business Second Area of Study: The Basics of Contract Law

Third Area of Study: Legal Requirements to Form a Contract

Fourth Area of Study: Third Party Rights in Contracts Fifth Area of Study: Breach of Contract & Remedies

Sixth Area of Study: Discharge of Contracts seventh Area of Study: UCC Sales Contracts

BUS 305.2 Tort Law

First Area of Study: Introduction to Tort Law

Second Area of Study: Product Liability & Consumer Protection

Third Area of Study: Debtors' and Creditors' Rights

BUS 305.3 Legal System and Sources of Law

First Area of Study: Agency's Role in Business Law

Second Area of Study: The American Legal System & Sources of Law Third Area of Study: The Legal & Ethical Environments of Business